



AUSSIE PHONE BROKERS



BEST TWO INTERNET PLANS
for
SMALL & MEDIUM BUSINESS



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BEST INTERNET PLANS

- FOR BUSINESS ACCOUNTS

Introduction

There are over 700 registered Internet Service Providers (ISP's) in Australia. Aussie Phone Brokers has made some effort to find the 'best of the best' for our business users. While we do not recommend against any providers, this document indicates several providers who we believe are providing very strong service and pricing.

In fact, Aussie Phone Brokers now uses one of these providers for most of our internet connections.

Pricing and Service Standards

The pricing from these two providers is fair, rather than market-best.

**Best Internet Plans
come from
iiNet and AINS**

When the elements of 'customer service standards' and 'network service' are considered alongside the best-priced plans, we find ourselves recommending these two providers most often.

Types of Connection

In the Australian broadband market there is ADSL2+, Cable and ADSL connections, most commonly. Other connections include Wireless Broadband SHDSL, and Ethernet-over-copper. Please contact Aussie if you would like to discuss these connection types and discover which is most suitable for you.

Speeds of Connections

ADSL2+ can operate at up to 24 Mbps download speed, however this tapers with physical distance from the exchange. Cable connection speeds are up to 10Mbps. And ADSL can operate at up to 1.5Mbps. Wireless Broadband (in metro areas) mostly offers 3Mbps speeds. SHDSL goes up to 10Mbps, but is expensive. And Ethernet over Copper can go up to 100Mbps (and is cheaper than SHDSL for those 8Mbps connections we commonly see in use.)

Availability of Connections

To find which connections are available to your business premises, please contact Aussie Phone Brokers. You can also try the Whirlpool website; however the list may be incomplete. You should use the Whirlpool Broadband website in conjunction with this document, for best results.



Who to Choose?

Aussie recommends the following providers, based purely on service standards.

1. **Westnet** - the best-service ISP ^ (recently bought-out by iiNet)
2. **Internode** - a popular choice, even for large & corporate clients
3. **iiNet** - the ISP in use by Aussie (and our [#1 recommendation](#))
4. AINS (recommended for all our SHDSL & Ethernet corporate connections)
5. Netspace (very strong pricing point for ADSL1 especially)
6. AAPT – *not presently available*^
7. Optus Broadband ^
8. TPG / Soul - often the best pricing in the market

Notes: I. ^ represents plans which must be bundled with telephone services.
II. Estimations of service standards available from the above providers are based mainly on anecdotal evidence. The above rankings are subjective and users of this page should carry-out their own research before reaching a decision. For legal reasons Aussie Phone Brokers cannot and will not accept any responsibility for any reliance upon the above information.

Two of the Best Internet Plans

Below you will find some details of our two most popular internet plans:

The Internode pricing is as follows:

Plan Name: SOHO Extreme Starter
Plan Type: ADSL2+
Usage Allowance: 20GB per month, uploads free
Cost: \$59.95 per month
Setup Cost: \$79.00 for setup
Modem Cost: \$499 for top-end modem (Aussie sells these for \$279)
\$148.95 for entry-level modem (Aussie: \$80)
Contract Term: 24 months, with \$120 or \$65 'leaving' fee within first 12/24 months
Charges are inclusive of GST.

The iiNet pricing is as follows:

Plan Name: Business 2 Plan
Plan Type: ADSL2+
Usage Allowance: 8GB per month, uploads free
Cost: \$59.90 per month
Setup Cost: \$79.95 for setup
Modem Cost: \$358.95 for top-end modem (Aussie sells these for \$279)
\$148.95 for entry-level modem (Aussie: \$80)
Contract Term: 24 months, \$69 'leaving' fee within first 6 months
Charges are inclusive of GST.

Both offers are considered by Aussie to be priced well, and are expected to be accompanied by excellent network service and customer service.

Tables of Plans and Pricing from these two providers may be found here:

 [iiNet Plans, Pricing and Discussion](#)

 [Internode Plans, Pricing and Discussion](#)



Who does Aussie Phone Brokers use?

Aussie uses iiNet, Optus Wireless (for their new high-speed 3.5G), and AINS for our internet connections.

What next?

Call Aussie for a quick chat. Our number is **1300 733 565**. We will simply talk through the best options for your connection, to make sure you are on the right path.

After you have talked to us and after you have finished researching your options (always advisable) you will probably wish to proceed with an internet connection from either of the two recommended providers. Please download and complete:

 The [iiNet forms](#).

 The [Internode forms](#).

Return by fax (**1300 552 142**) or [email](#) would be appreciated. Thank you.

Alternately, our postal address is:

Aussie Phone Brokers
PO Box 1124
Hawksburn LPO
Toorak, VIC, 3142.

Thank you.

Please contact either of these providers or

Aussie Phone Brokers on 1300 733 565

Conclusion

Either of these providers will be perfectly suitable for most small and medium businesses. However, if we 'had to get off the fence', we would choose the provider we most use in our building:

**Our Primary Recommendation is:
iiNet - closely followed by Internode.**

